



Carbon Trust Industrial Partnering Workshop:

Managing partnerships between start-ups and large companies

One Day Workshop: Wednesday 4th June 2008, East Kilbride

Booking form

Fax back to: +44 (0) 1763 261582

To reserve a place at this event, please complete this booking form and fax or post it to:
Alison Glassett, The Technology Partnership, Melbourn Science Park, Cambridge Road, Melbourn Herts. SG8 6EE

Name	Position
Company	
Address	
	Postcode
Telephone	Fax
Email	
Booking contact (if different from attendee)	
Cost: £75 plus VAT (£88.13 inc.) per person.	
<input type="checkbox"/> I enclose a cheque for £ <input type="text"/> Payable to: "The Technology Partnership plc"	
<input type="checkbox"/> BACS payment (please enclose a copy of the draft) Bank transfers can be made to: Lloyds TSB, Gonville Place, 95 Regent St, Cambridge CB2 1BQ Account no: 00496329 Sort code: 30-13-55 Please use identifier: C50113	
I have the following special dietary/disability requirements:	
<input type="text"/>	
Cancellations Substitutions may be made at any time. Bookings cancelled less than five working days prior to the workshop will be charged in full.	

Please indicate which 2 of the afternoon workshops you would like to attend. The responses received will help select which workshops to run:	
<input type="checkbox"/> Attracting the interest of a large company	<input type="checkbox"/> Negotiating a joint-development agreement
<input type="checkbox"/> Negotiating a licensing agreement	<input type="checkbox"/> Selling products to large companies
<input type="checkbox"/> Business model	<input type="checkbox"/> Managing partnerships